

TIPS FOR A SUCCESSFUL MEETING WITH YOUR LAWMAKER:



ENGAGE: Contact your local congressional office via email to request a meeting or visit, highlighting basic information about the company. This may include where the company's facilities are located in the district as well as the number of people the company employs. If your company has received any recognition in the state, such as being a top employer, it is worth mentioning. If you prefer, IFDA can make the request on your behalf.



INFORM: During the meeting or visit, share your story — the history and work of your company, the role foodservice distribution plays in the supply chain, and the issues that matter most to your company.



IMPACT: Shape how lawmakers view issues by providing examples that help to illustrate the challenges your company may be facing and how their actions can make a difference. Remember to frame your positions in a nonpartisan way. Leave behind 1-2 pages about your company and the issues that are important to you. After the meeting or visit, follow up with an email to thank the staff who attended and provide any additional information you may not have had on hand during the meeting or visit.