The Distribution Solutions Conference hosted by the International Foodservice Distributors Association (IFDA) is the premier annual event on the industry calendar where leaders in operations, transportation and technology gather with renowned speakers, innovators and disruptors to chart the future of foodservice distribution.

- More than 300 leading distributor and vendor companies participate.
- Over 1,400 industry leaders attend.
- Five workshop tracks on key operations issues, plus four thought provoking general sessions.
- Meet potential clients all conference long with networking opportunities.
- Over 9 hours dedicated solely to the trade show floor.

**Industry Snapshot**

**EMPLOYMENT:**
- 350,000
- 700,000
- 1+ million

**TOTAL ECONOMIC IMPACT:**
- $280 billion
- $51 billion
- $331+ billion

**VOLUNTEER HOURS:**
- 2.9 million
- 368,000
- $550+ million

**CARS DELIVERED TO CHARITY:**
- 15,000
- 24 million
- 8.7 billion

**TOTAL VEHICLES:**
- 153,000
- 131,000
- 3.2 billion

79% of attendees are making final buying decisions or recommendations.
WHO ATTENDS

Ace Endico Corp.
Associated Food Stores
Associated Grocers, Inc.
Associated Wholesale Grocers (AWG)
B&C Food Distribution
Ben E. Keith Foods
BiRite Foodservice Distributors
Bix Produce Company
Brown Foodservice, Inc.
Burlington Distributing Company
Capitol City Produce
Capitol Distributing, Inc.
Cash-Wa Distributing
CD Foodservice
Centennial Foodservice
Challenge Dairy Products, Inc.
Cheney Brothers, Inc.
Chick-Fil-A
Christ Panos Foods Corporation
City Line Distributors
Colony Foods, Inc.
Convenience Distribution Association
Core-Mark
Cotati Food Service
Curtez Food Service
Dawn Food Products
Delco Foods
Deli-Boy, Inc.
Diaz Wholesale & Mfg. Co., Inc.
DiCarlo Distributors, Inc.
Distribution Market Advantage
Dole & Bailey, Inc.
Dot Foods Transportation, Inc.
Dot Foods, Inc.
Dot Transportation, Inc.
DPI Dedicated Logistics
Eby-Brown Company
Family Tree Produce
Fare Foods Corporation
FGI Universal, LLC
Florida Food Service, Inc.
Food Services of America
Foster-Caviness Foodservice
Freedom Fresh, LLC
Frosty Acres Brands
G & C Foods
General Produce Company
Get Fresh Sales, Inc.
Ginsberg’s Foods, Inc.
GoFresh Produce
Golbon
Gordon Food Service
GP Professional
Grove Industries
H & W Foodservice (Palama Holdings LLC)
Harber Wholesale Foods
Hardies - Houston
Hearn Kirkwood
Hector Larivee Inc.
Henry’s Foods, Inc.
Hillcrest Food Service Co.
Holiday Wholesale, Inc.
I Supply Company
Inter-County Bakers
IPC/Subway
Iron Apple
IWC Food Service
Jacmar Foodservice Distribution
Jake’s Finer Foods
JD Food
Johnson Bros. Bakery Supply, Inc.
KAST Distributors Inc.
KeHE Distributors
Keiter Advisors
Kingtec Group Company LTD.
Kohl Wholesale
KS International Inc.
Labatt Food Service
Lamb Weston
Legacy Foodservice Alliance
Lentz Milling Company
Loffredo Fresh Produce Co., Inc.
Lyons Specialty Company, LLC
Magline, Inc.
Major Products
Maplevale Farms, Inc.
Martin Bros. Distributing Co., Inc.
McCain Foods USA, Inc.
McDonald Wholesale Company
McLane Company, Inc.
Merchants Foodservice
Merchants Grocery Company, Inc.
Merlino Foods
Mission Foods
Modern Distributors Inc.
Muir Copper Canyon Farms
Natures Cargo
Nicho Produce
Nicholas & Company, Inc.
Novick Brothers Corporation
Ole Tyme Produce Inc.
Orrell’s Foodservice, Inc.
Pacific Coast Fruit Co.
Palmer Family of Companies
Palmer Food Services
Panera Bread, LLC
Performance Food Group
Phillips Distribution
Piazza Produce, Inc.
Poultry Products Northeast
Pro*Act, LLC
Quaker Valley Foods Inc
Quik Trip Distribution
RDP Foodservice LLC
Reinhart Foodservice, L.L.C.
Renzi Foodservice, Inc.
Reyes Holdings
Royal Food Service
S & L Food Sales
S & W Wholesale Foods, LLC
Saladino’s Foodservice
Savill Foodservice
Scavuzzo’s, Inc.
Schenck Foods Company
Schiff’s Food Service, Inc.
Schreiber Foods, Inc.
Seashore Fruit & Produce Company
Segovia’s Distributing, Inc.
SGC Foodservice
Shamrock Foods Company
Snow Cap Enterprises Ltd.
Southeastern Food Merchandisers
Southwest Traders Incorporated
St. Joseph’s University
Stanz Foodservice, Inc.
Starbucks
Suisan Company, Limited
Sunrise Fresh Produce
Sysco Corporation
Systems Services of America
T&T Produce Company
Tankersley Foodservice LLC
Tarantino Foods LLC
Target
The Chefs’ Warehouse
The Raymond Corporation
Traylor Beverage Supply
Troyer Foods, Inc.
Turner Dairy Farms
Tyson Bros., Inc.
Tyson Foodservice
UniPro Foodservice, Inc.
Upper Lakes Foods Inc.
US Foods
Van Eerden Foodservice
Ventura Foods, LLC
Vigilent, Inc.
Vinyard Fruit & Vegetable Company
VIP Foodservice
Vitco Distributors, Inc
W.W. Grainger, Inc.
Winn Meat Company
Wood Fruitticher Food Service
Wood-Fruitticher Grocery Company, Inc.
Y. Hata & Co., Ltd.

“The show floor is full of equipment, new trucks, new trailers, new unloading technology and new software.”

■ ANDY MERCIER, PRESIDENT, MERCHANTS FOODSERVICE

“Bringing my team here, that’s what matters to us. The networking, the education, everything. It just contributes to our overall success.”

■ ETHAN DEWALL, VICE PRESIDENT OF OPERATIONS, MARTIN BROS.
Allied Membership

• A credit of $2,750 towards exhibit space at the Distribution Solutions Conference.
  » If member chooses not to exhibit or space is sold out, in lieu of credit IFDA will provide company up to 3 total registrations that may be used for the IFDA Distribution Solutions Conference and/or SMart Conference.
• Recognition at The Distribution Solutions Conference.
• Allied Member Rates on exhibit space at the Distribution Solutions Conference.
• Allowed to attend the Distributors Welcome Reception at the IFDA Distribution Solutions Conference sponsored by IFDA Allied Members. (Only available to Distributors and Allied Members)
• Discounted rates for IFDA sponsored research.
• Opportunity to show your affiliation with use of the IFDA Allied Member logo.
• An “Allied Member” listing on www.ifdaonline.org with a link to the Allied Member’s corporate website.
• Discounted event sponsorship opportunities.
• Special signage in exhibit booth at the Distribution Solutions Conference.
• Distribution Solutions Conference workshop topic submission opportunity.

Get in touch with distributors and manufactures all year long.
Join IFDA as an Allied Member!

For more information
Please contact Matt Witt at (703) 532-9400 or mwitt@IFDAonline.org

Opportunities and Investment

Vendors who wish to participate at the Distribution Solutions Conference have many engagement opportunities!

Exhibit

Meet with distributors directly by exhibiting on the trade show floor!

Prices start at:
Members: $28.50 per square foot
Non-Members: $33.00 per square foot

10’x10’ Booths starting at $2,850!

Sponsor

Increase your brand through individual event sponsorship.

Opportunities include:
Executive Leadership Summit,
Truck Driver Hall of Fame, Lanyards,
Hotel Key Cards, and much more!

Opportunities starting as low as $1,000!

Allied Membership

Investment: $5,500
Visit www.IFDAonline.org/allied

FUTURE EVENTS

IFDA SMart Conference
July 28-30, 2020 | Philadelphia, PA

IFDA Truck Driving Championship
September 13-15, 2019 | Orlando, FL

IFDA Distribution Solutions Conference
October 27-29, 2019 | Orlando, FL

IFDA Partners Executive Forum
January 26-29, 2020 | Palm Desert, CA

For more information
Please contact Matt Witt at (703) 532-9400 or mwitt@IFDAonline.org

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