



Helping Our Members Succeed

# APPLICATION FOR MEMBERSHIP

## COMPANY INFORMATION

Corporate Headquarters (Please type or print)

NAME OF FIRM			YEAR FOUNDED
STREET ADDRESS	CITY	STATE/PROVINCE	ZIP/POSTAL CODE
MAILING ADDRESS (IF DIFFERENT)	CITY	STATE/PROVINCE	ZIP/POSTAL CODE
TELEPHONE	FAX NUMBER	WEBSITE	

If your company has additional distribution facilities or satellite facilities, check here.

If yes, total number of distribution facilities? \_\_\_\_\_

### Customer Base (check all that apply)

- Independent Restaurants
- Chain Restaurants
- Education
- Healthcare
- Travel & Leisure
- Business & Industry
- Retail
- Convenience
- Government/Military
- Other (specify): \_\_\_\_\_

### Buying Group & Other Affiliations (if applicable)

- Convenience Distribution Association
- F.A.B., Inc. (Frosty Acres Brands)
- Federated Foodservice
- Golbon
- Independent Marketing Alliance (IMA)
- Legacy Foodservice Alliance
- National Association of Wholesaler-Distributors
- Pro\*Act
- State Restaurant Association
- UniPro Foodservice, Inc.
- Other: \_\_\_\_\_

We collect the following data so that we can keep you apprised of any government action that could impact the way you operate and to aggregate industry presence.

### Ownership Type (check all that apply)

- C-Corp
- S-Corp
- LLC/Partnership
- Employee Owned (i.e. ESOP)
- Individual Proprietorship

### Inventory Accounting Method

- LIFO
- FIFO
- Weighted Average

Total number of employees (salaried and hourly): \_\_\_\_\_

Total number of drivers: \_\_\_\_\_

Fleet size: #of power units \_\_\_\_\_ # of trucks \_\_\_\_\_ # of trailers \_\_\_\_\_ own \_\_\_\_\_ lease \_\_\_\_\_

Percentage of your workforce that is unionized (please put 0 if you are not unionized): \_\_\_\_\_ %

Are you subject to continuous USDA inspections?  yes  no

Are you a United States Federal Government contractor?  yes  no

**What is the greatest challenge your company is facing?**

\_\_\_\_\_  
\_\_\_\_\_

**What is your primary objective in joining IFDA?**

\_\_\_\_\_  
\_\_\_\_\_

## COMPANY HEAD OF FIRM (HOF)

---

PREFIX	NAME	TITLE	PHONE	EMAIL
--------	------	-------	-------	-------

## PRIME CONTACT (KEYEX) *(for dues billings, questions, etc. if other than head of firm)*

---

PREFIX	NAME	TITLE	PHONE	EMAIL
--------	------	-------	-------	-------

## CORPORATE LEVEL PERSONNEL

In the spaces provided below, please list the most senior individuals in your organization who oversee the following functions. If an individual oversees more than one functional area, you may select a direct report (if available) to be the contact for one of those areas.

### FINANCE (SFIN)

---

PREFIX	NAME	TITLE
--------	------	-------

---

PHONE	EMAIL
-------	-------

### OPERATIONS (SOPER) *(including warehouse management)*

---

PREFIX	NAME	TITLE
--------	------	-------

---

PHONE	EMAIL
-------	-------

### SUPPLY CHAIN/LOGISTICS (SUPLOG)

---

PREFIX	NAME	TITLE
--------	------	-------

---

PHONE	EMAIL
-------	-------

### TRANSPORTATION/FLEET MANAGEMENT (STRAN)

---

PREFIX	NAME	TITLE
--------	------	-------

---

PHONE	EMAIL
-------	-------

### HUMAN RESOURCES (SHR)

---

PREFIX	NAME	TITLE
--------	------	-------

---

PHONE	EMAIL
-------	-------

### INFORMATION TECHNOLOGY (SIT)

---

PREFIX	NAME	TITLE
--------	------	-------

---

PHONE	EMAIL
-------	-------

### RESEARCH/ANALYTICS (SRA)

---

PREFIX	NAME	TITLE
--------	------	-------

---

PHONE	EMAIL
-------	-------

## **SALES (SSALE)**

---

PREFIX	NAME	TITLE
--------	------	-------

---

PHONE	EMAIL
-------	-------

## **MARKETING (SMRKT)**

---

PREFIX	NAME	TITLE
--------	------	-------

---

PHONE	EMAIL
-------	-------

## **COMMUNICATIONS/PUBLIC RELATIONS (SCOMM)**

---

PREFIX	NAME	TITLE
--------	------	-------

---

PHONE	EMAIL
-------	-------

## **HEALTH/SAFETY/RISK MANAGEMENT (SAFE\_RISK)**

---

PREFIX	NAME	TITLE
--------	------	-------

---

PHONE	EMAIL
-------	-------

## **FOOD SAFETY/RECALLS (SFSAFE)**

---

PREFIX	NAME	TITLE
--------	------	-------

---

PHONE	EMAIL
-------	-------

## **PURCHASING/PROCUREMENT (SPRO)**

---

PREFIX	NAME	TITLE
--------	------	-------

---

PHONE	EMAIL
-------	-------

## **LEGISLATIVE ISSUES (POINT OF CONTACT) (GR)**

---

PREFIX	NAME	TITLE
--------	------	-------

---

PHONE	EMAIL
-------	-------

## **DATABASE CONTACT (DBA)** *(provides and verifies company personnel data with IFDA)*

---

PREFIX	NAME	TITLE
--------	------	-------

---

PHONE	EMAIL
-------	-------

## **LEGAL ISSUES (SLEG)**

---

PREFIX	NAME	TITLE
--------	------	-------

---

PHONE	EMAIL
-------	-------

# IFDA MEMBERSHIP INVESTMENT SCHEDULE

FOR COMPANIES IN THE UNITED STATES

SALES VOLUME			ANNUAL MEMBERSHIP INVESTMENT
Up to \$5M			\$975
\$5M	to	\$25M	\$975 + \$45 for each 1M or fraction over \$5M
\$25M	to	\$50M	\$1,875 + \$38 for each 1M or fraction over \$25M
\$50M	to	\$100M	\$2,825 + \$37 for each 1M or fraction over \$50M
\$100M	to	\$250M	\$4,675 + \$31 for each 1M or fraction over \$100M
\$250M	to	\$750M	\$9,325 + \$25 for each 1M or fraction over \$250M
\$750M	to	\$1.5B	\$21,825 + \$22 for each 1M or fraction over \$750M
\$1.5B	to	\$2.5B	\$38,325 + \$21 for each 1M or fraction over \$1.5B
\$2.5B	to	\$5B	\$59,325 + \$18 for each 1M or fraction over \$2.5B
\$5B	to	\$7.5B	\$104,325 + \$13 for each 1M or fraction over \$5B

M=Million B=Billion (for dues schedule over \$7.5B please contact IFDA)

## FOODSERVICE SALES VOLUME

(All foodservice sales, including foodservice sales to grocery, convenience, etc. This is kept confidential)

Sales volume (for all distribution divisions) for our most recent fiscal year ending \_\_\_\_/\_\_\_\_/\_\_\_\_ was

\$ \_\_\_\_\_ (U.S. dollars)

## PAYMENT OF DUES

Enclosed is our check in the amount of \$ \_\_\_\_\_ (U.S. dollars).

**This application for membership is tendered by:** \_\_\_\_\_ (print name)

SIGNATURE OF COMPANY REPRESENTATIVE

DATE

### Please return completed form to :

Matt Witt  
 Director, Business Development  
 mwitt@ifdaonline.org  
 (703) 962-9945

### Please mail payment to:

International Foodservice Distributors Association  
 P.O. Box 41632  
 Baltimore, MD 21203-6632

*If you have any questions, contact IFDA at (703) 532-9400.*

