



A Triple Crown Event

DISTRIBUTION, TECHNOLOGY & SUPPLY CHAIN



The Foodservice Distribution CONFERENCE & EXPO



**The Foodservice Distribution
CONFERENCE & EXPO**
OCTOBER 7-9, 2007
LOUISVILLE, KY



Managing Transportation Expenses For Distributors Outside The ID Top 50

Jack Whittier, CFO, Palmer Food Services and
G&C Food Distributors
Pat Lindstrom, Distribution Manager,
Appert's Foodservice





What This Session Is And What It's Not

- **We do not have all the answers**
- **Solutions focused**
- **Interactive: don't save questions or comments for the end**



Expense Reduction Opportunities

- **Fuel Savings & Routing**
- **On-board computers** – *yes you can afford them*
- **Driver scheduling and OT reduction**
- **Truck fleet – lease or buy?**
- **Backhaul opportunities**
- **Accident reduction strategies**
- **Driver safety**

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Thank You! We Hope You Have Enjoyed The 2007 Distribution Conference! Have A Safe Trip Home

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