



# A Triple Crown Event

DISTRIBUTION, TECHNOLOGY & SUPPLY CHAIN



## The Foodservice Distribution CONFERENCE & EXPO



**The Foodservice Distribution  
CONFERENCE & EXPO**  
OCTOBER 7-9, 2007  
LOUISVILLE, KY



# **Session 401**

## **Effective Inbound Freight Scheduling—Where It All Begins**



# **Panel Discussion**

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## **Moderator**

**Rick Spriggs, UniPro Foodservice**

## **Speakers**

**Tom Bauer, Retalix**

**Peter Rappe, Retalix**

**Ethan DeWall, Martin Brothers Distributing**

**Nick Khaladkar, US Foodservice**

**Mark Morton, Ellenbee-Leggett Co.**



# Effective Inbound Scheduling

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## Evolution of Scheduling

- SCM software limitations for scheduling
- Paper and pencil, spreadsheets, visibility
- Creation of specialty scheduling software
- Unattended web-based carrier and vendor scheduling



# Effective Inbound Scheduling

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## Interactive Questions for the Panel and Audience

- What are the advantages of dock scheduling vs. not doing it?
- What is the value proposition from doing dock scheduling?
- How difficult is it to transition to scheduling software from paper?
- Does it help plan labor?
- Has it improved vendor service?
- Did you gain any clerical labor savings?
- Is there any overall impact to your operation?



# Effective Inbound Scheduling

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## Interactive Questions for the Panel and Audience

- Are you using the scheduling software for Chain of Custody?
- What about pallet tracking?
- Is it any help with verifying detention billing?
- Does it help with giving other departments visibility to PO status?
- Have you realized any improvements in service from vendors?
- What reports are the most useful?
- Any issues with the integration, deployment or training?



# Effective Inbound Scheduling

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## Value Proposition

- **Unified Inbound Scheduling Process**
- **Receiving Capacity Management**
- **Carrier and Vendor Performance Assessment**
- **Pallet Tracking**
- **Division, Region and Enterprise Level Visibility**